BMO (A)<sup>®</sup> Insurance

## How much critical illness insurance do you need?

**Recovering Physical Health** First and foremost, you want to survive a critical illness and get better. Many expenses can be incurred, some of which may not be covered under your provincial health care plan.

	Funds needed
Medication (cancer drugs)	\$
Hospital upgrades (semi-private/private room)	\$
Homecare expenses (nursing, housekeeping, rehab)	\$
Quicker medical care (private clinic, out-of-country care)	\$
Equipment (scooter, wheelchair)	\$
Home renovations (ramps/lifts, widening doorways, refitting kitchens and bathrooms)	\$
Vehicle conversion	\$
Miscellaneous (travel/transportation, lodging, childcare)	\$
Recovering physical health total	\$

**Maintaining Financial Health** To protect you and your family's lifestyle....you will need time away from work - as may your spouse - to assist you in your recovery. Maintaining financial health becomes vital to your full recovery.

Single Partnered Number of dependents \_\_\_\_\_

Loss of income and obligations	Number of N	Nonths X I	Nonthly payment	= Funds needed
Cover your loss of income				\$
Cover your spouse's loss of income				\$
Mortgage payments				\$
Other debt (line of credit, car loans, credit cards)				\$
Chrildrens' education expenses				\$
Business continuity expenses				\$
Other				\$
Loss of income sources and obligations total				+ \$
Lump sum requirements				
Pay off mortgages, loan or other debt			\$	
Vacation for you and your family			\$	
Funds for early retirement			\$	
Lump sum requirements total			+ \$	
Available Assets and Existing Insurance				
Less available short term savings from other sources		- \$		
Less existing critical illness insurance (per total Amount of Insurance from table below)			- \$	
Insurer	Plan/features	Type (personal, grou	up) Amount of Insurance	

### Your current critical illness insurance needs

I understand that the situations and expenses listed in this worksheet are provided as a guide to assist me in calculating the amount of coverage I may need in the event of a critical illness and are by no means exhaustive.

Client Name	Client Signature_X	Date
Advisor Name	Advisor Signature X	Date

= \$



# Some cost estimates and considerations to assist you

#### Cost of cancer drugs<sup>1</sup>

- The average cost, per course of treatment, with newer cancer drugs is \$65,000
- 11 of the 21 cancer drugs introduced since 2000 (including 5 of the top 10 selling oncology meditations) are administered at home and are the patient's responsibility
- 60% of new cancer drugs are take-home options, typically pills or self-injectables, and cost an average of \$6,000 a month

#### **Hospital upgrades**

Standard ward room to semi-private	\$180 - \$225/day
Standard ward room to private	\$220 - \$250/day
Homecare expenses	
Registered Practical Nurse	\$45 - \$50/hour
Personal Support Worker	\$22 - \$28/hour

#### Out-of-country care<sup>2</sup>

Cost of surgery and first-year care in the United States

### Procedure Cost

Aorta valve replacement or other cardiothoracic procedures	\$195,000
Coronary artery bypass surgery	\$155,400
Cancer	\$102,300
Heart transplant	\$1,382,400
Kidney transplant	\$414,800
Lymphoma and leukemia with major O.R. procedures	\$159,200
Acute leukemia without O.R. procedure (age 0-17)	\$37,900
Bone marrow transplant (Allogenic unrelated)	\$892,700
Liver transplant	\$812,500
Chemotherapy with acute leukemia as secondary diagnosis	\$102,350
Double lung transplant	\$1,190,700
Equipment/home renovations	
Wheel chair	\$500 - \$7,100
Scooter	\$1,500 - \$3,000
Home renovations (ramps, kitchen/bathroom refits)	\$50,000 and over
Vehicle modifications (wheelchair access)	\$55,000 - \$60,000
Miscellaneous	
Out-of-town transportation/parking/lodging	\$250 - \$300/day

Sources: 1Canadian Cancer Society, 2011/2017; 2Best Doctors, Inc., 2014/2018

Cost estimates provided above may vary significantly from those shown and are not guaranteed to be current.